



**SOUTH WAIRARAPA
DISTRICT COUNCIL**

Kia Reretahi Tātau

**Monthly Financial Statements
For the period ended
31 January 2024**

Contents

1. Executive Summary - Financial Report
2. Statement of Financial Performance
3. Statement of Financial Position
4. Investment and Borrowing Summary
5. Capital Expenditure - Significant Projects
6. Rates Arrears

Appendices

1. Significant Activities - Operational Variance Reporting
2. Wellington Water Limited Dashboards

Executive Summary - Financial Report

Year-to-Date (YTD) January 2024

Statement of Comprehensive Revenue and Expenses for the Period Ended 31 January 2024

	Actual YTD 2023/2024 \$000	Budget YTD 2023/2024 \$000	Variance YTD 2023/2024 \$000	Budget 2023/2024 \$000
Operating Revenue				
21,507 Rates	19,405	19,156	249	25,566
988 Grants, subsidies, and donations	494	538	(45)	808
5,770 Waka Kotahi subsidy	3,199	1,448	1,751	3,294
2,483 Fees, licences, charges	1,470	1,607	(138)	2,657
2,618 Development, and financial contributions	1,138	800	338	1,483
757 Rental income	472	452	20	784
368 Miscellaneous revenue	431	309	122	369
422 Finance revenue	381	252	130	431
34,912 Total operating revenue	26,990	24,563	2,428	35,392
Operating Costs				
10,422 Community facilities & services	5,245	5,376	130	9,074
8,746 Land Transport	5,376	3,932	(1,444)	7,235
4,472 Water supply	2,612	2,850	239	4,920
3,720 Wastewater	1,820	2,790	969	4,860
3,327 Planning & regulatory services	2,892	2,078	(814)	3,762
2,154 Democracy & Engagement	1,265	1,561	296	2,713
662 Stormwater drainage	368	415	47	714
52 Bad debts	22	18	(3)	25
33,555 Total operating costs	19,599	19,019	(580)	33,303
1,357 Total Operating Surplus/(Deficit)	7,391	5,543	1,848	2,089
1,719 Assets vesting in Council	1,097	-	1,097	-
(1,567) Other gains and losses	(6)	-	(6)	485
1,509 Total Surplus/(Deficit)	8,482	5,543	2,939	2,574
Comprehensive Revenue and Expense				
(495) Increase/(decrease) in revaluation reserves	-	-	-	-
1,014 Total other comprehensive revenue and expense	8,482	5,543	2,939	-
Note: Operating costs include the following expenses:				
5,597 Depreciation & amortisation	3,407	3,386	(20)	5,805
854 Finance costs	401	945	544	945

Executive Summary

The purpose of this report is to provide Council with a commentary on the YTD 31 January results.

Operating Surplus

The January comparison of actuals to budgets is an overall surplus of \$7.4m, which is above the budgeted surplus of \$5.5m. This is due to higher than expected Contributions, delay in three waters costs, delay in growth planning work & timing of Democracy & Engagement consultancy costs, and staff vacancies.

Operating Revenue

Operating revenue actual is \$27.0m vs budget of \$24.6m, \$2.4m above budget.

Rates income comprises 72% of total income and is tracking at budget YTD and full year.

The increase in revenue is due to unbudgeted Waka Kotahi subsidies received for emergency works caused by weather events, and higher than expected financial contributions.

Operating Costs

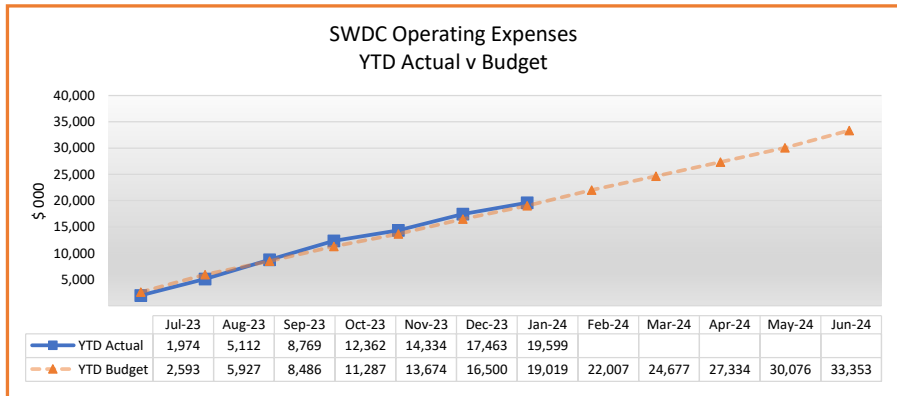
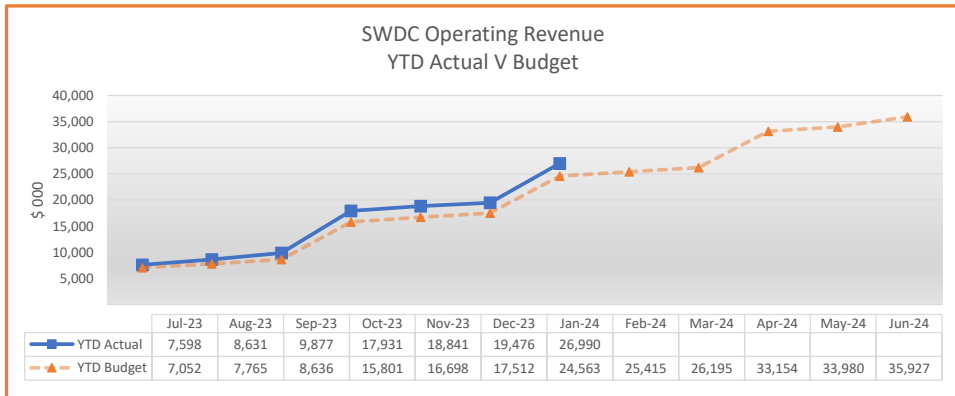
Operating overspends in Land Transport (\$1.4m) are a result of emergency works caused by weather events, and Planning & Regulatory Services (\$0.8m) from the reclassification of the Combined District and Spatial Plans from capital to operational costs.

These overspends have been partially offset by year-to-date underspends in other activities, leading to an overall overspend of \$0.6m against budget. Water underspends due to timing, full year forecast is on budget.

Further commentary on revenue and expenditure is included in this report on the following pages.

Budgets have been phased based on last year's actual spend and this will create variances where actuals vs budgets are not aligned, this is referred to as timing differences.

Summary of Unbudgeted Items	Total grant YTD	Act YTD	Balance sheet	Comments
Mayor's Taskforce	53,525	26,400	27,125	Balance to be allocated to finance costs
Provincial Growth Fund (Tauherenikau Bridge)	-	46,279	-	Expecting additional funding.
Three Waters Reform transition assistance	215,072	96,406	118,666	Carryover from 22/23
Freedom Camping	67,162	73,517	-	6,355
Welcoming communities	38,206	29,506	8,700	Includes \$17k carryover from 22/23
Youth Coordination & Support	58,696	-	58,696	Income received in 22/23. No YTD spend
NZTA unbudgeted	2,184,823	1,105,844	-	Subsidised by 100%, 72% or 52%
Better off funding	188,000	-	188,000	Carryover from 22/23
	2,805,484	1,377,952	394,832	



Statement of Financial Performance

Operating Income YTD January 2024

Income	2023/24 YTD Actuals January \$000	2023/24 YTD Budgets January \$000	2023/24 YTD \$ Variance January \$000	2023/24 YTD % Variance January	2023/24 Full Year Budget \$000
Grand Total	26,990	24,563	2,428	9.9%	35,392
Rates Penalty	100	71	29	40.3%	120
Rates	19,305	19,085	220	1.2%	25,446
Fees & Licences	1,042	1,177	(134)	(11.4%)	1,829
User Levies	523	531	(8)	(1.5%)	976
Grants Subsidies & Donations	3,576	2,059	1,517	73.7%	4,055
Recoveries	367	15	351	2271.1%	83
Interest	381	252	130	51.6%	431
Rental/Hire	472	452	20	4.4%	784
Commissions	44	48	(4)	(7.4%)	82
Miscellaneous	42	74	(31)	(42.3%)	103
Contributions	1,138	800	338	42.3%	1,483

Income Summary

Operating Income YTD is favourable to budget by \$2.4m or 10%.

Rates

Rates are on track YTD and full year.

The third rates instalment was issued in January.

Rates income comprises 72% of budgeted total income.

Fees & Licences

Unfavourable by \$134k mainly due to lower than expected building consents.

User levies

Overall on track.

Grants, Subsidies & Donations

Favourable by \$1.5m.

Majority of the variance is due to unbudgeted Waka Kotahi subsidies for emergency works claims and phasing of the Roding programme.

Please refer to the "Summary of unbudgeted items" table on Executive summary page for grants received.

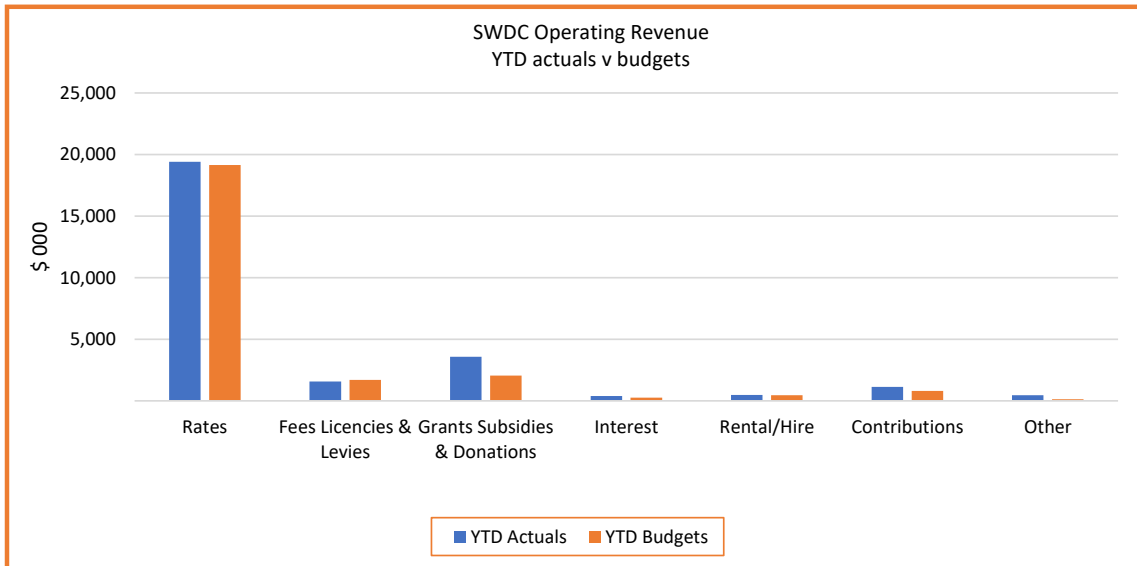
Recoveries

Favourable by \$351k mainly due to unbudgeted recoveries of Land Transport which is offset with expenditure.

Contributions

Contributions are favourable by \$338k.

Sewer Contributions are up by \$340k and Water Supply by \$130k mainly due to a large development in Greytown. Subdivisions and Roding contributions are unfavourable by \$94k and \$39k respectively.

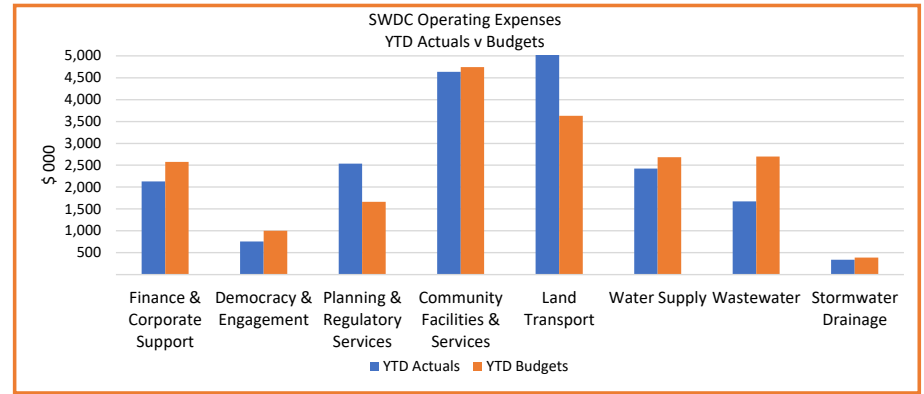


Statement of Financial Performance

YTD January 2024

Operating Expenditure

Expenditure	2023/24	2023/24	2023/24	2023/24	2023/24 Full Year Budget
	YTD Actuals January	YTD Budgets January	YTD \$ Variance January	YTD % Variance January	
	\$000	\$000	\$000		\$000
	19,605	19,019	(586)	(3.1%)	33,303
General	27	(369)	(397)	(100.0%)	(637)
Finance & Corporate Support	2,131	2,576	445	17.3%	4,762
Democracy & Engagement	756	1,004	248	24.7%	1,729
Planning & Regulatory Services	2,539	1,664	(875)	(52.6%)	2,982
Community Facilities & Services	4,634	4,743	110	2.3%	7,900
Land Transport	5,084	3,632	(1,452)	(40.0%)	6,636
Water Supply	2,422	2,683	261	9.7%	4,593
Wastewater	1,673	2,698	1,025	38.0%	4,673
Stormwater Drainage	340	389	48	12.4%	665



Expenditure Summary

Operating expenditure YTD is unfavourable to budget by \$586k (3.1%) which is within acceptable parameters of variance. Expenditure is reported by significant activities as set out in the Annual Plan and LTP.

Finance & Corporate Support

Favourable by \$445k mainly due to timing of invoices & delay in the Information Management project, network costs and other IT projects. IT peripherals/cell phones are purchased when best prices are available which also comes down to timing. There is also underspend in Communications due to phasing of operating costs and staff vacancies (now filled) and Human Resources for legal expenses and delay in health and safety training.

Democracy & Engagement

Favourable by \$248k. Operating costs for Policy are lower than expected mainly due to timing of rating review and Long Term Plan costs.

Elected Members are also favourable due to minimal change to the Local Government Members

Determination for 23/24, and vacancies and (now filled) for support staff.

Community Boards are overall on track.

Community Facilities & Services

Overall favourable by \$110k, please see notable variances below:

Community Services

Community Wellbeing and Economic Development are on track.

Provincial Growth is unfavourable by \$53k however funding is expected before the end of the financial year.

Community Facilities

Rental Properties is favourable by \$97k due to underspend in consultants and repairs and maintenance.

Toilets are favourable by \$16k due to lower than expected costs in routine maintenance and cleaning.

Parks and Reserves are favourable by \$41k due to delay in tree and trail maintenance with work expected in the coming months.

Swimming Pools are unfavourable by \$143k due to timing of management fees with December and January paid in advance.

Community Buildings are unfavourable by \$81k partially due to insurance budget allocation to this cost centre.

Total insurance costs are aligned with full year budget. Also repairs to Featherston sports stadium offset by by insurance claim.

Refuse and Recycling is favourable by \$177k, this is to do with timing of works costs. Overall 54% of the budget for works costs have been spent. We also expect to see a slight increase in the summer months for coastal collections.

Land Transport

The \$1.5m overspend is largely attributable to emergency works for events carried over from 22/23.

This is however offset with subsidies which stand at \$1.5m above budget.

Planning & Regulatory Services

Unfavourable by \$875k. This is mainly due to Combined District Plan and Spatial Plan costs amounting to \$913k being transferred from Capital to Operating in December 2023.

Below are other notable variances:

Consultancy costs for Resource Management are unfavourable by \$56k due to high volume of large developments which will be recovered through contributions in the coming months.

There is an overspend of \$44k in Building Control. This is mainly due to an overspend of contractor costs of \$64k for consent processing and building inspection services. Outsourcing will reduce once staff become fully trained

Public Health and Protection is favourable by \$57k due to staff vacancy.

Emergency Management is favourable by \$38k due to delay in Civil Defence payments to GWRC.

Three Waters & Wellington Water Ltd (WWL)

Three Waters includes Water Supply, Wastewater and Stormwater Drainage.

Overall Three Waters is favourable by \$1.3m

Management fees are on track.

Full year forecast is on track.

Statement of Financial Position as at 31 January 2024

Statement of Financial Position as at 31 January 2024		
Full Year Actual YTD 2022/2023 \$000		Actual YTD 2023/2024 \$000
ASSETS		
Current assets		
6,722	Cash and cash equivalents	3,486
6,169	Investments	8,258
4,007	Debtors and other receivables	9,395
46	Inventories	37
16,943	Total current assets	21,175
Non-current assets		
637	Investments	637
Other financial assets:		
131	<i>Investments in CCOs and other similar entities</i>	131
126	<i>Investments in other entities</i>	126
258	Total other financial assets	258
14,249	Investment properties	14,259
109	Intangible assets	119
570,581	Property, plant, and equipment	574,144
585,834	Total non-current assets	589,416
602,777	TOTAL ASSETS	610,591
LIABILITIES AND EQUITY		
Current liabilities		
6,857	Creditors and other payables	6,229
625	Employee entitlements	585
33	Provisions - current portion	33
2,000	Borrowings - current portion	4,943
9,515	Total current liabilities	11,790
Non-current liabilities		
300	Provisions - non-current portion	300
26,900	Borrowings - non-current portion	23,957
27,200	Total non-current liabilities	24,258
Equity		
166,683	Public equity	175,165
31,000	Restricted reserves and trust funds	31,000
368,378	Asset revaluation reserve	368,378
0	Other reserves	0
602,777	TOTAL LIABILITIES AND EQUITY	610,591

Financial Statement Summary

Working Capital

Working Capital (current assets divided by current liabilities) which expresses the ability of council to meet its short-term obligations, is acceptable with a ratio of 1.8 times.

Assets**Debtors and other Receivables**

Debtors and receivables total \$9.4m, key components are :

- General Debtors \$369k (current due 44%)
- Rates receivables total YTD \$7.7m (Instalment 3 was invoiced in January with due date of 20th February)
- Waka Kotahi NZTA & Fuel Tax Receivable \$564k
- Water debtors \$73k

Investments

SWDC's investment policy provides that financial investments should be spread across several financial institutions to reduce the potential risk of loss to Council.

Furthermore, the amount invested in any single institution must not exceed 50% of the Council's total investments. There were no breaches in January 2024.

These investments are spread across BNZ (our banker), Westpac, ANZ, ASB and Wairarapa Building Society (WBS). See investment schedule next page.

Liabilities**Creditors and other payables**

Creditors and payables total \$6.2m, key components are :

- Sundry creditors \$1m
- SWDC rates in advance \$308k
- GWRC rates collected not yet paid \$1.8m
- Accrued expenses not yet invoiced \$290k
- Income in advance (MTFJ, NZLPP and Three Water Transition, Wairarapa Moana, Welcoming Communities and Better Off funding) \$382k
- Levies, bonds currently outstanding \$1.1m

Total Debt

Total public debt stands at \$28.9m (current portion \$4.9m).

The average fixed interest rate on borrowings is 3.67%.

(see debt breakdown on the next page)

Summary Of Investments and Lending

Summary Of Investments as at 31 January 2024				
Account	Total Invested	Interest Rate	Maturity date	
Westpac Bank	24% of total Term Deposits			
Call Account	91			
Term deposit	2,000,000	5.30%	22/02/2024	
ASB Bank	24% of total Term Deposits			
Call Account	68,899			
Term deposit	1,000,000	6.33%	30/08/2024	
Term deposit	1,000,000	6.12%	23/11/2024	
ANZ Bank	6% of total Term Deposits			
Call Account	258			
Term deposit	500,000	5.80%	25/03/2024	
BNZ Bank	38% of total Term Deposits			
Call Account	2,964,517			
Term deposit	1,105,383	6.25%	24/11/2024	
Term deposit	1,000,000	5.95%	30/08/2024	
Term deposit	1,000,000	6.25%	23/11/2024	
Wairarapa Building Society	8% of total Term Deposits			
Term deposit	219,604	6.25%	20/11/2024	
Term deposit	226,454	6.00%	23/11/2024	
Term deposit	174,129	6.00%	17/06/2024	
Total Call Accounts	3,033,765			
LGFA Borrower Bonds	659,500			
FORESTRY				
Plantation - Hurupi Stock	9,305			
SHARES				
Farmlands	1,159			
NZ Local Government Insurance Company	81,434			
Wellington Water Limited	50,000			
TOTAL INVESTMENTS	12,060,733			

Note: Call Account are considered cash in the balance sheet as it is under 90days.

Summary Of Borrowing as at 31 January 2024				
Loan	Rate	Matures	Principal	Total Loan
3 Waters	3.89%	1/07/2024	2,000,000	2,000,000
3 Waters	5.23%	15/04/2026	678,802	
Land Transport	5.23%	15/04/2026	1,081,706	
Additional funding	5.23%	15/04/2026	39,492	1,800,000
Community Buildings	5.23%	15/04/2026	1,500,000	1,500,000
3 Waters	1.49%	15/04/2024	2,000,000	2,000,000
3 Waters	1.69%	15/04/2025	4,942,813	
Additional funding	1.69%	15/04/2025	57,187	5,000,000
Smoothing Loan AP 20-21	1.78%	15/04/2026	1,500,000	1,500,000
3 Waters	2.72%	15/05/2031	5,700,000	
Community Buildings	2.72%	15/05/2031	1,000,000	6,700,000
3 Waters	4.20%	1/07/2024	3,999,419	
Community Buildings	4.20%	1/07/2024	300,581	
Additional Funding	4.20%	1/07/2024	200,000	4,500,000
3 Waters	2.75%	1/07/2024	1,400,000	1,400,000
Lake Ferry Campground	5.76%	15/04/2025	500,000	2,500,000
Total Lending				28,900,000
Lending Summary				
3 Waters	22,221,034			
Land Transport	1,081,706			
Community Buildings	2,800,581			
Smoothing Loan AP 20-21	1,500,000			
Additional Funding	346,680			
Dog Pound	450,000			
Lake Ferry Campground	500,000			
	28,900,000			

SOUTH WAIRARAPA DISTRICT COUNCIL
SCHEDULE OF CAPITAL EXPENDITURE
For the period ended 31 January 2024

Activity	Project/Cost Centre	Category	Funding Source	YTD Actual Spent	Carried Forward Budget	New Budget Annual Plan 23/24	Total Budget Available	% of Budget Spent YTD
Finance & Corporate Services								
	Council offices	Renew	Loan	-	250,063	5,366	255,429	0%
	Furniture	Renew	Reserves - Depreciation	-	-	12,879	12,879	0%
	GIS	Renew	Reserves - Depreciation	-	-	10,733	10,733	0%
	Intangibles	Improve	Reserves - Depreciation	-	20,000	-	20,000	0%
	IT hardware	Renew	Reserves - Depreciation	24,514	-	90,125	90,125	27%
	IT software	Renew	Reserves - Depreciation	4,861	-	53,663	53,663	9%
	Motor vehicles	Renew	Reserves - Depreciation	-	-	-	-	0%
	Office equipment	Renew	Reserves - Depreciation	-	-	10,733	10,733	0%
				29,375	270,063	183,499	453,561	6%
Community Facilities & Services								
	Purchase of land for new open spaces	Grow	Loan	-	1,531,500	-	1,531,500	0%
	Greytown wheels park	Grow	Reserves - Restricted	70,960	642,650	350,543	993,193	7%
	Featherston sports stadium	Improve	Reserves - Restricted	-	-	-	-	0%
	Greytown sports facility	Improve	Loan	174,413	969,889	-	969,889	18%
	Gateway to the Wairarapa	Improve	Reserves - Depreciation	-	61,260	53,663	114,923	0%
	Campgrounds	Renew	Reserves - Depreciation	60,266	209,000	16,099	225,099	27%
	Cemeteries	Renew	Reserves - Depreciation	4,232	249,466	37,564	287,030	1%
	Community buildings	Renew	Reserves - Depreciation	7,833	403,260	182,454	585,714	1%
	Housing	Renew	Reserves - Housing	21,522	195,850	167,396	363,246	6%
	Library collection	Renew	Reserves - Depreciation	66,321	-	148,959	148,959	45%
	Parks & reserves	Renew	Reserves - Depreciation	18,551	150,000	21,465	171,465	11%
	Playgrounds	Renew	Reserves - Depreciation	-	51,050	53,663	104,713	0%
	Rental properties	Renew	Reserves - Maintenance	9,911	-	132,705	132,705	7%
	Swimming pools	Renew	Reserves - Depreciation	30,470	230,864	53,663	284,527	11%
	Toilets	Renew	Reserves - Depreciation	-	51,050	53,663	104,713	0%
	Transfer stations	Renew	Reserves - Depreciation	-	-	-	-	0%
				464,478	4,745,839	1,271,837	6,017,676	8%
Planning & Regulatory Services								
	Dog pound	Renew	Loan	-	-	1,073	1,073	0%
	IT hardware - Planning & Regulatory Services	Renew	Reserves - Depreciation	-	6,000	4,293	10,293	0%
	IT software - Planning & Regulatory Services	Renew	Reserves - Depreciation	-	-	-	-	0%
	Liquefaction modelling for building regulations	Improve	Loan	-	126,659	-	126,659	0%
				-	132,659	5,366	138,025	0%

Monthly Financial Statements January 24

Activity	Project/Cost Centre	Category	Funding Source	YTD Actual Spent	Carried Forward Budget	New Budget Annual Plan 23/24	Total Budget Available	% of Budget Spent YTD
Land Transport								
	Hinekura - emergency works	Renew	Waka Kotahi & Depreciation Reserve	-			-	0%
	Hinekura - access works	Renew	Reserves - Rural Rooding	2,515			-	0%
	Hinekura - Admiral Hill	Improve	Reserves - Rural Rooding	826			-	0%
	Hinekura - Phase 1 alignment & design	Improve	Loan	42,354			-	0%
	Reading and Church Street Upgrade	Improve	Reserves - Infrastructure	329,468				0%
	Farley Ave Land purchase	Grow	Reserves - Infrastructure	-				0%
	Bridges	Renew	Reserves - Depreciation	-	-	-	-	0%
	Drainage	Renew	Waka Kotahi & Depreciation Reserve	60,045	41,895	170,808	212,703	28%
	Footpath additions	Grow	Rates	-	-	-	-	0%
	Footpath renewals	Renew	Waka Kotahi & Depreciation Reserve	60,219	-	130,000	130,000	46%
	Other minor works	Improve	Waka Kotahi & Depreciation Reserve	451,214	-	632,400	632,400	71%
	Rehabilitation	Renew	Waka Kotahi & Depreciation Reserve	-	74,145	250,000	324,145	0%
	Reseals	Renew	Waka Kotahi & Depreciation Reserve	380,935	60,000	804,041	864,041	44%
	Road metalling	Renew	Waka Kotahi & Depreciation Reserve	107,243	26,077	421,361	447,438	24%
	Seal extensions	Improve	Waka Kotahi & Depreciation Reserve	-	-	159,999	159,999	0%
	Signs, guardrails, & safety	Improve	Waka Kotahi & Depreciation Reserve	22,785	-	46,000	46,000	50%
	Structures	Renew	Waka Kotahi & Depreciation Reserve	6,116	74,145	139,822	213,967	3%
	Traffic services	Renew	Waka Kotahi & Depreciation Reserve	27,907	-	50,716	50,716	55%
				1,491,628	276,262	2,805,147	3,081,409	48%
Water Supply								
	Consents, models, & plans	Improve	Reserves - Depreciation	-	-	-	-	0%
	Infrastructure upgrades - Water Supply	Improve		163,260	429,000	2,766,720	3,195,720	5%
	Infrastructure renewals - Water Supply	Renew	Reserves - Depreciation	772,165	-	908,160	908,160	85%
	Smart meters	Improve	Loan	-	-	-	-	0%
	Water supply & treatment - Featherston	Improve	Reserves - Depreciation	-	-	-	-	0%
	Water supply & treatment - Greytown	Renew	Reserves - Depreciation	-	-	-	-	0%
	Water supply & treatment - Martinborough	Grow	Loan	-	-	95,040	95,040	0%
				935,425	429,000	3,769,920	4,198,920	22%
Wastewater								
	Consents, models, & plans - water	Renew		494,797	-	898	897,600	55%
	Health & safety upgrades	Improve	Reserves - Infrastructure	-	-	-	-	0%
	Infrastructure upgrades - Wastewater	Improve		-	-	-	-	0%
	Infrastructure renewals - Wastewater	Renew	Reserves - Depreciation	714,460	-	354	353,760	202%
	Wastewater treatment & disposal - Featherston	Improve	Loan	1,542,850	-	898	897,600	172%
	Wastewater treatment & disposal - Greytown	Grow	Reserves - Infrastructure	5,843	-	32	31,680	18%
	Wastewater treatment & disposal - Martinborough	Improve	Reserves - Infrastructure	86,632	-	496	496,320	17%
				2,844,582	-	2,676,960	2,676,960	106%
Stormwater								
	Consents, models, & plans	Renew		-	-	-	-	0%
	Stormwater upgrades	Improve		-	-	95,040	95,040	0%
	Stormwater renewals	Renew	Reserves - Depreciation	46,069	-	42,240	42,240	109%
	Water races	Renew	Reserves - Water Races	-	-	-	-	0%
				46,069	-	137,280	137,280	34%
Total Capital Expenditure				5,811,557	5,986,481	10,855,375	16,841,856	35%
Reclassifications								
	Combined District Plan	Renew	Reserves - Combined District Plan	-451,751	-	-	-	0%
	Spatial Plan	Improve	Reserves - Spatial Plan	-233,166	252,436	-	252,436	-92%

Rates Review

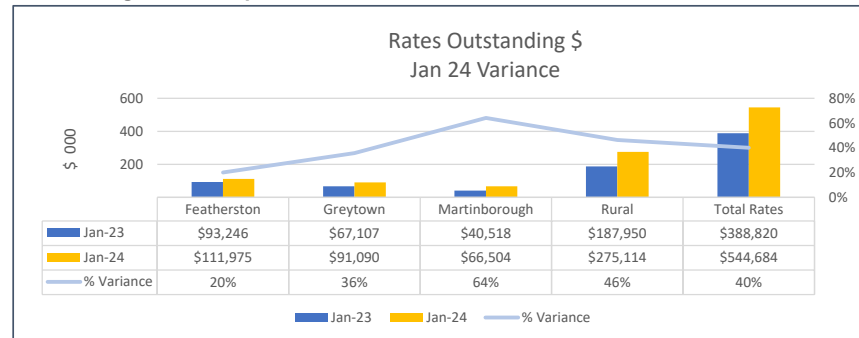
YTD January 2024

Rates 2023/24	Quarterly instalments due as at Jan-24		Total Rates Outstanding	% Owing
SWDC	\$ 29,774,713			
GWRC	\$ 6,641,042			
	\$ 36,415,755	\$ 18,207,878	\$ 544,684	3%

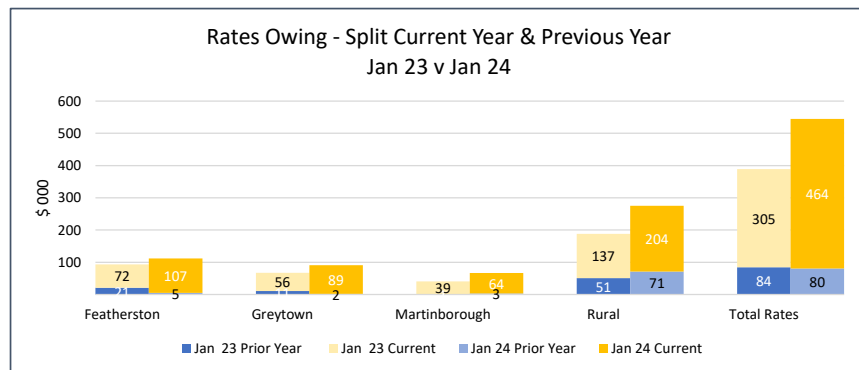
Total Rates Outstanding (GST Incl)

Area	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24
Featherston	\$ 156,268	\$ 109,786	\$ 332,785	\$ 157,202	\$ 111,975
Greytown	\$ 153,499	\$ 100,056	\$ 286,113	\$ 132,675	\$ 91,090
Martinborough	\$ 119,293	\$ 84,641	\$ 273,344	\$ 144,347	\$ 66,504
Rural	\$ 293,639	\$ 226,482	\$ 516,380	\$ 321,685	\$ 275,114
Total Rates	\$ 722,700	\$ 520,964	\$ 1,408,622	\$ 755,909	\$ 544,684

Rates Owing - YTD Comparison



Current Year Owing v Previous Years Arrears



Total rates owing for current instalments is 3% of current year rates invoiced. Instalment 3 was sent in Jan 24, but not due until Feb 24.

The total rates outstanding is \$545k. Owing for the current year's rates is \$464k. There is \$80k in arrears from the previous year.

As the arrears are affected by the quarterly invoicing, a clearer comparison of annual movement is a YTD Comparison

There has been an increase in rates outstanding of \$156k compared to Jan the previous year. This is a 40% increase in outstanding rates compared to last year. The largest increase is in Martinborough of 64%

85% of rates outstanding are for the current year for Jan 24. This has increased from 75% in Jan 23. Total arrears from prior years are now under \$80k for 26 rating units. This is similar to January 2023 from \$84k for 26 rating units.

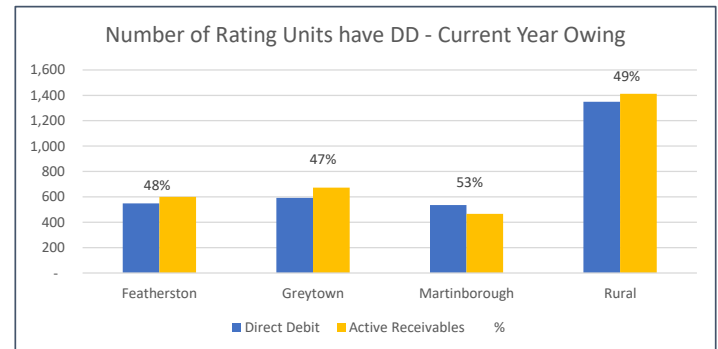
Rates by Number of Rating Units

Region	\$ Owing			Ave Debt	
	Jan-23	Jan-24	% Variance	Jan-23	Jan-24
Featherston	76	97	28%	\$ 1,227	\$ 1,154
Greytown	47	81	72%	\$ 1,428	\$ 1,125
Martinborough	47	70	49%	\$ 862	\$ 950
Rural	143	199	39%	\$ 1,314	\$ 1,382
Total	313	447	43%	\$ 1,242	\$ 1,219

The average rates owing per unit in Jan 24 is 2% lower than in Jan 23. The actual number of rating units with arrears have increased by 43%.

Direct Debits

	Jan-23	Jan-24
Total rating units	7,323	7,445
#Direct Debit	2,976	3,112
Total % of Direct Debits	41%	42%



The number of all rate payers using Direct Debit has gradually increased, currently at 42% at Jan 24.

For those rating units that have current rates owing, 49% have a Direct Debit in place.

Arrears Commentary (Rates owing for prior years)

Mortgagee final demands were sent in November 2023 - payment due January 2024.

One mortgagee notification paused to 19/2/24

Legal notifications sent August 2023 - 12 new for 2022/23 rates arrears

Penalty reminders for instalment 3 due to be sent Feb 2024